## PROPOSED AMENDMENT - NOT FOR ENTRY INTO RECORD

Appl'n No.: 09/835,481 Attny Dkt No.: 10633-13

14. (Currently Amended) A <u>computer-implemented</u> method for developing a request for proposal and a responding proposal, comprising:

generating at a first device using a computer a first overlay representing the corresponding to a request for proposal, the first overlay including a reference[[s]] to a database for text segment[[s]] in a database associated with selected an element[[s]] selected by a requester for inclusion in the request for proposal, the generating including

receiving an indication of document function; and

associating the appropriate grammatical mood with at least one referenced text segment based on the indicated document function:

wherein the text segment is one of a plurality of text segments associated with the element, each of the plurality of text segments having a different grammatical construction to reflect a different document function, and

wherein only one of the plurality of text segments is referenced in the first overlay in association with the element based on an indication of document function settable by the requester through a graphical user interface; sending the first overlay to a second device to a proposer; and

receiving at the first device computer a second overlay from the second device proposer, the second overlay representing the corresponding to a responding proposal to the request for proposal, the second overlay comprising a modified version of the first overlay.

## PROPOSED AMENDMENT - NOT FOR ENTRY INTO RECORD

Appl'n No.: 09/835,481 Attny Dkt No.: 10633-13

14. (Clean Version) A computer-implemented method for developing a request for proposal and a responding proposal, comprising:

generating using a computer a first overlay corresponding to a request for proposal, the first overlay including a reference to a text segment in a database associated with an element selected by a requester for inclusion in the request for proposal,

wherein the text segment is one of a plurality of text segments associated with the element, each of the plurality of text segments having a different grammatical construction to reflect a different document function, and

wherein only one of the plurality of text segments is referenced in the first overlay in association with the element based on an indication of document function settable by the requester through a graphical user interface; sending the first overlay to a proposer; and

receiving at the computer a second overlay from the proposer, the second overlay corresponding to a responding proposal to the request for proposal, the second overlay comprising a modified version of the first overlay.